

Clark's Market, the 1970s grocer, will open its ninth store location, this one in Lowry.

Howell Construction

## **Moving Mountains** Rocky Mountain Grocer Clark's Market Comes to Denver

om Clark Sr.'s interest in the grocery business was first sparked when working for Safeway in college and later continued as he joined his father at Rocky Mountain Marketing Services in Denver, marketing for several national brands in the region. Visiting Aspen on his honevmoon in 1970. Clark fell in love with the community and decided to move to the mountains. Clark was familiar with the market in Aspen and saw the opportunity for another grocer in the area. Soon enough, a developer who wanted to build a shopping center took a chance on Tom Clark to fill the need for a new grocery store in town.

Tom opened the first Clark's Market in 1978 with a focus on listening to his customers and how the store could



Nick Kitaeff Senior Development Director, Confluent Development



**Tom Clark Jr.** President, Clark's Market

best serve the community. The mix of products in Clark's Market now reflects 40 years of this business practice. The same strategy has been used several times over, and starting in the early '90s Clark began purchasing other small grocery stores on the Western Slope of Colorado and later in Utah and Arizona. With Colorado locations in Snowmass Village, Crested Butte, Telluride and Norwood – as well as in Blanding, Utah, and Sedona, Arizona – Clark's continues to expand its community-focused brand.

Soon Clark's Market and Denver-based real estate developer Confluent Development will be moving mountains as the two approach the grand opening of the ninth store location. The new store in Denver's Lowry neighborhood represents the grocer's expansion into its first metropolitan region at the Exchange at Boulevard One, owned by Confluent Development.

Inspired by the legacy of the former Lowry Air Force Base and the role the redevelopment project plays within the 70-acre Boulevard One neighborhood, the design of Clark's Market borrows from the architecture of the Lowry Air Force hangars. The building will feature a base of glass and brick, with the barrel vault of the hangar inverted to create a simple design with dynamic curves planned specifically for the pedestrian experience.

■ When development dreams collide. The collaboration between Clark's Market and Confluent Development was serendipitous. Clark's had plans to seamlessly enter a metropolitan region, and Confluent was seeking



The Lowry store will include a stone-fired pizza oven and counter-side parlor where fresh pizza will be custom-made and served.



The Lowry location will offer a specialty cheese department and among other offerings.



A gathering place to enjoy Clark's delicacies will be located within the store for customers to sit and enjoy a glass of wine or beer on tap.

a Colorado-based, specialty organic grocer to fulfill the needs of Lowry's unique, modern neighborhood. For Confluent, Clark's Market is the perfect complement to the versatile tenant mix already open for business at the Exchange at Boulevard One.

Located at Lowry Boulevard and Pontiac Street, Clark's Market will soon occupy approximately 25,000 square feet of custom-built space that will offer natural, organic and gourmet products. After breaking ground in February, the store plans to welcome shoppers in mid-2023.

■ Exchanging average for enhanced shopping experiences. Clark's Markets are a reflection of the communities they serve. As a family owned and operated specialty grocer, its brand is built on delighting customers with the highest-quality products, friendliest staff and an unparalleled shopping experience.

The Lowry location will offer a bakery, meat and seafood department, specialty cheese department and premium deli among other offerings. Also located within the store will be a stone-fired pizza oven and counter-side parlor where fresh pizza will be custom-made and served to customers. An Italian gelato wheel will provide something sweet for customers or those who have been outside playing at the nearby park across the street.

A gathering place to enjoy Clark's delicacies will be located within the store for customers to sit and enjoy a glass of wine or beer on tap. The store will also feature a liquor store for a convenient one-stop shopping experience.

The collaborative project is supported by the Denver Urban Renewal Authority and Lowry Redevelopment Authority (LRA). Open Studio Architecture serves as the project architect and Howell Construction is the builder.\\